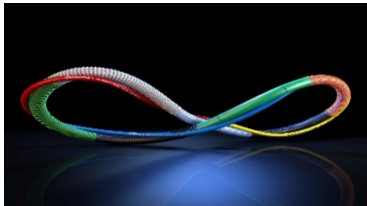




Industrial Fluid Solutions Newsletter

March 2019

See us at NAHAD, Las Vegas April 5 – 10, 2019



We are excited to showcase many new Industrial Hose & Hydraulic products to all our Partners of Choice Distributors at this year's NAHAD. Please visit our Sales & Marketing associates in to our Hospitality Suite, Sun Evening, April 7th at [HYDE in the Bellagio](#) & Showcase of Hose Solutions Expo on Tue April 9th.

STAR Training Announcement



Registration is now open for the **2019 Industrial Hose STAR Training Class**. This popular Industrial Hose training will be held at the Le St. Martin Hotel in Bromont, QC Canada May 14 – 16, 2019. This class is ideal for seasoned sales professionals looking to improve their knowledge base on hoses and improve their selling skills. [See announcement for class details and be sure to register your spot today.](#)

Continental WashDown Assemblies

We are very pleased to now offers 3 premium style washdown hoses coupled with Stainless Steel Male Pipe x Eco Brass Female Swivel. Included with Continental's patented water saving Dinga Washdown Gun.



- Hoses Include – Blue Fortress 300, Super Sani Wash 300 and Sani Wash 300
- Sizes = ½" and ¾"
- Cut, Coiled, Crimped and Shrink Wrapped for "retail style" display

[Click here to learn more and see available Part Numbers](#)

NEW Hydraulic Fittings:

The new SE-, 1-1/2", No Skive, 1-pc Fittings for XCP5S (5000 PSI) and XCP6S (6000 PSI) hoses



This replaces the DG – Dual Skive fitting, making crimping much easier. Testing is complete, and we are in the process of stocking Code 61, Code 62, & CF Flanges, JIC 37°, NPTF, and ORFS. *Stay tuned for a complete list of available fittings in the month to come.*

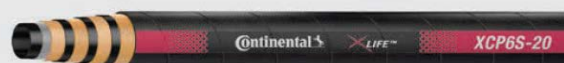
XCP5S

XCP5S is made for very high-pressure hydraulic applications requiring extra abrasion resistance. This hose has excellent impulse performance and flexibility.



XCP6S

XCP6S is for very high-pressure hydraulic applications requiring extra abrasion resistance. It has excellent impulse performance and flexibility.



Abrasive Resistant Cover for Industrial Hoses

Abrasive Resistant Cover (ARC) is a unique solution from Continental Industrial Hose for severe applications where abrasive resistance is required. The ARC solution is a result of complex developments with the utmost goal of extending the service life of flexible hoses assemblies. ARC covers are available on FabChem, Frac D, Frac S&D, ChemOne, Liquid Mud, and Auger Piling industrial hoses. To learn more about ARC cover, [link here](#).

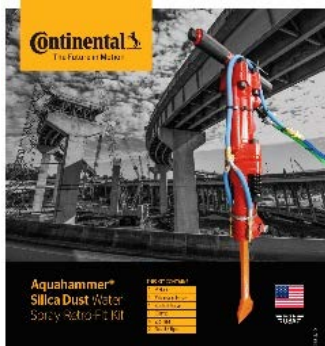
Take the IFS March Quiz

Which fuels are compatible with Continental Redwing Versabraid Hose?

- A. Biodiesel (up to B100)
- B. Gasoline
- C. Ethanol (up to E100)
- D. All the Above



AquaHammer New Retro Fit Kit – In Stock Today



Kits are now available to ensure water is concentrated onto the break point, allowing all Jackhammer users are compliant with the new OSHA regulations for crystalline-Silica dust.

Crimped with high-quality universal couplings and MNPT fittings. Lightweight, easy to handle, and flexible assembly. This is a brand-new product and totally unique to our industrial hose line, 4:1 safety factor.

Now available a Retrofit kit for field installation on Construction

Jackhammers

#didyouknow (Tip 81)



#DidYouKnow Continental now offers three different variations of our #1 selling Air & Multipurpose hose. The specially formulated EPDM compound tube/cover just got better!

Certified Non-Conductive, minimum electrical resistance greater than 1 megaohm per inch of length of hose at 1000 volts DC.

Certified Conductive, resistance less than 1 megaohm per inch of length of hose at 1000 volts DC

UL94, Flame resistant cover compound following the strict guidelines of UL94HB horizontal flame burn test.

To learn more about this #didyouknow [click here](#). To see all our Tips, use the link below in the box.

To login/register for this tool link to www.contifluidsolutions.com
If you're a new user click the "Register" button.

Landscaping Season is right around the corner

Continental offers an entire line of PVC landscaping hoses ranging from the thin and flexible Grass Vacuum hose all the way to an abrasion resistant TPU lined Spirathane PT hose. See our [list of hoses](#) for this market and be ready to meet your customer needs.



Upcoming IFS Training & Trade Show Schedule 2019

	<p>NAHAD 35th Annual Convention</p> <p>Apr 5 – 10, 2019 Bellagio Hotel Las Vegas, NV</p>
	<p>Continental Basic Training</p> <p>April 2 HYD & 3 INH Charlotte, NC</p>
	<p>Craft Brewers Conference & Expo</p> <p>Apr 8 – 11 Colorado Convention Center, Denver, CO</p>
	<p>Continental Basic Training</p> <p>May 7 HYD & 8 INH Toronto, ON</p>
	<p>STAR Training</p> <p>May 14 – 16, 2019 Le St. Martin Hotel Bromont, QC</p>
	<p>Global Petroleum Show</p> <p>June 11 – 13, 2019 Stampede Park, Calgary, AB</p>

Be sure to visit Industrial Fluid Solution Hose Marketing and your local Continental Hose Sales Associates at these upcoming trade & training events.

Mark your calendar for the **Annual NAHAD Conference**. Stop by our hospitality event on Sunday April 7th to meet the IFS Marketing & Management team.

Ideal for New Hires or need a refresher, our **Basic Training Hydraulics and Industrial Hose** full day classes are offered in conjunction with PTG & CVB in April & May.

See our Beverage Hose line up including the Purple Snake & Extremeflex Beverage hoses at the annual **Craft Brewers Conference** in Denver, CO April 8 – 11, 2019.

The 2019 Industrial Hose **STAR Training Class** is scheduled, click the STAR Logo to download registration forms. See registration announcement for class details.

Join us at the **Global Petroleum Show** in Calgary this June and see our Petroleum Transfer hoses.

To learn more about these events and to register for each, click the show icons.

March Quiz Results

The answer is: (D) All the Above.

The **Redwing Versabraid Fuel Oil Delivery Hose** is ideal for a wide variety of fuels including Fuel Oil, Diesel, Gasoline, Ethanol (up to E100), Methanol (up to M100), and Biodiesel (up to B100, for intermittent use). Complete with Static Wire in all sizes for versatility and added safety. To learn more about this hose, [link here](#).