



September 2018

CrimplIQ Controller

Check out the **Supplier Round Table** editorial in the Sep/Oct issue of **Industrial Supply Magazine on the CrimplIQ Crimper Controller**. ([Link here](#) to see the full article). The cloud-based crimper controller, launched at NAHAD this year is making a big splash in the market place with updates sent automatically to the Wi-Fi enabled controller.



To learn more about the new CrimplIQ Controller, [click here](#) to see the video and be sure to ask your local Continental Sales Representative about the features of this new controller.

Refinery Brochure



Continental's first dedicated brochure to the oil & gas refinery market is now available at GBS. This new brochure includes all the hoses you need for success in this market. From drilling to terminals, hydrocrackers to alkylation, we have the Chemical, Steam, Hydrocarbon Drain, Petroleum hoses, and much more to meet your customers needs.

The new brochure includes illustrations of the processes and symbols to identify which type of hose are typically found in these applications within this market. [Click here to download is brochure](#)

Wineries in California contribute significantly to the economy



Wines out of the regional wineries are consumed not only in the US but sold all over the World. We are pleased to support such a success story with our rubber and plastic beverage hoses. [Link here](#) to learn more our Continental distributors' success in the US in the Winery industry.

Be sure to send your success stories to randy.kish@contitech.us so we can share your success across our distributor network!

IFS Training Schedule

It not too late to sign up for our upcoming Hydraulic & Industrial Hose Training Classes in October! To learn more and register for our hose training classes, [please click link to download registration form](#). *The courses are complementary to all our customers.*

Date	Training Course	Location
October 22, 2018	Fundamentals of Hydraulic Hose	Kansas City, KS
October 23, 2018	Fundamentals of Industrial Hose	Kansas City, KS



Check out our new enhancements to Conti Fluid Solutions

We are very pleased to announce several updates to the www.ContiFluidSolutions.com distributor website. *“This site is the everything site for our Hydraulics & Industrial Hose Distributors, complete with our Virtual Catalogs, Hose Select, weekly #didyouknows Tips, and much more to make our distributors well informed by putting the selling tools in the hands of hose sales & support people that need them the most.”* says IFS Digital Solutions Manager Jarek Zakrzewski

Updates to the site include:

- Reconfigure Announcements Page which includes Technical Notices, Announcements, New product launches
- Added Operator Manuals for Crimpers & other equipment
- Added Website Search engine for quick search
- Added Hydraulics Training Manuals page
- New ContiFluid Solutions Menus
- Added new page for Pull-Up Banner Downloads which are great for tradeshow and for distributor lobbies.

Register Today at
www.ContiFluidSolutions.com

Nitrogen Hose

Continental is proud to announce a partnership with **Campbell Fittings** involving another stringent application. Pairing Continental premium high-quality **Nitrogen Hose** with the Campbell Stainless Steel Thor Double Lock fittings featuring their patented nitrogen safety ring. In such a high accountability application why take the chance of crossing lines! The Thor double lock will only mate to a specific partner, insuring other Air and Water lines are never crossed. [Click here](#) for additional info from #didyouknow Tip 56 for complete details.

IFS Trade Show Schedule 2018

The Fall Tradeshow season kick into high gear startining in early October with 3 events back to back. Be sure to visit the IFS Hose Marketing and your local Continental Hose Sales Associates at these upcoming trade event. With focus on Aviation fueling hose at the **Ground Support Equipment**; Fuel Dispensing hoses at **NACS/PEI**; Oil & Gas hoses at **Hose & Coupling World Conference**; and our Brewery & Wine hoses at the **Ontario Craft Brew Conference**.

To learn more about these event and to register for each, [click the show icons below](#).

	Oct 2 - 4, Rio Hotel Las Vegas, NV
	Oct 7 - 10, Las Vegas Convention Center Las Vegas, NV
	Oct 16 - 17, George R. Brown Convention Center, Houston, TX
	Nov 7 - 8, Allstream Centre, Toronto, Canada

Hydraulics LR16SC Promotion



Continental Industrial Fluid Solutions is pleased to announce a Hydraulics Promotion for the **Arctic (Low Temperature) LR16SC** hose. This promotion runs now through October 31, 2018. Mix & Match any size of LR16SC for order over 2500 ft of this hose family receive a 5% discount. [Link here to Promotion details.](#)