



## Industrial Fluid Solutions Newsletter

August 2018

### As summer winds down, there is no time like the present to start thinking about the winter ahead and Low Temperature Hydraulic Hoses!



Continental is pleased to announce the newest addition to our family of compact SAE 100R16 / EN 857 2SC hoses, low temperature Arctic LR16SC – rated all the way down to -70 °F (-57 °C)! This hose is ideal for high-pressure hydraulic applications that require resistance to extremely low ambient temperatures. LR16SC is available for order today in ¼” – 1” sizes.

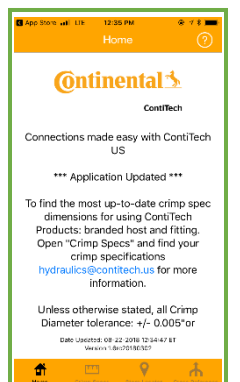
### MyCrimp Spec App reaches 1200 Users

The Continental MyCrimp App is pleased to announce we have over 1200 users who have downloaded the app. The Hydraulic MyCrimp Crimp Spec allows users to access the most current crimp specifications right on their smart phone. Users download the FREE App from the links below and will have instantaneous access to the most current ContiTech Hydraulic Crimp Spec.

The app features the same data you’re used to seeing, but now at your fingertips... and never wonder again if they are the most up-to-date version.

To download the app please link here:

- [Apple App](#)
- [Android App](#)



### Harvest time is around the corner



It is high time to make sure that the whole operation is ready for the fall harvest. Hose assemblies should be part of this process. Nobody wants the taste and aromas of the wine to be impaired by hoses. The high-quality materials and seamless quality controls prevent contamination of the material being conveyed. The homogeneous white inner lining of the hoses also meets the legal regulations and hygiene requirements that apply to food and beverage hoses.

Our answer to your high expectation is **Vintner Reserve** with decades of tradition for wineries developed even further. [Click here to download](#) the Brochure and order your sample of Vintner Reserve through our Customer Service Department

### IFS Training Schedule

Be sure to sign up for our upcoming Hydraulic & Industrial Hose training classes. To learn more and register for our hose training classes, [please click link to download registration form](#). *The courses are complementary to all our customers.*

Date	Training Course	Location
October 22, 2018	Fundamentals of Hydraulic Hose	Kansas City, KS
October 23, 2018	Fundamentals of Industrial Hose	Kansas City, KS



### Steam Season is fast approaching, arm yourself with our updated Competitive Benchmark analysis



Three Continental steam hoses, Flexsteel 250 Steam Hose, Flexsteel 250 EPDM-20 and Flexsteel 250 CB Steam, were tested against ten other competitive hose samples. These samples came from Goodall Canada, Eaton/Boston, Parker, Gates, and Buchanan. *Based on this comparative testing, all three Flexsteel 250 steam models have high performance values, with the Continental Flexsteel 250 EPDM-20 outperformed ALL hoses in this test.*

Download the full report ([click here](#)) including selling points for Flexsteel 250 steam hoses.

We are very pleased to offer nearly 1 MM feet of Pliovic hose available for shipment. This Pliovic hose is built in the ContiTech facility in Brazil and built to the same North America specifications. Available today in Red, Blue, & Black per attached Promotion with a 5% discount on orders from 5 – 10k feet and 10% discount on orders over 10k ft. [Link here for full details](#)



**IFS Trade Show Schedule 2018**

Be sure to visit the IFS Hose marketing and your local Continental Hose Sales at these upcoming trade event. With focus on Aviation fueling hose at the GSE; Fuel Dispensing hoses at NACS/PEI; Oil & Gas hoses at Hose & Coupling World Conference; and our Brewery & Wine hoses at the Ontario Craft Brew Conference.

To learn more about these event and to register for each, click the show icons.

	<p>Oct 2 - 4, Rio Hotel Las Vegas, NV</p>
	<p>Oct 7 - 10, Las Vegas Convention Center Las Vegas, NV</p>
	<p>Oct 16 - 17, George R. Brown Convention Center, Houston, TX</p>
	<p>Nov 7 - 8, Allstream Centre, Toronto, Canada</p>