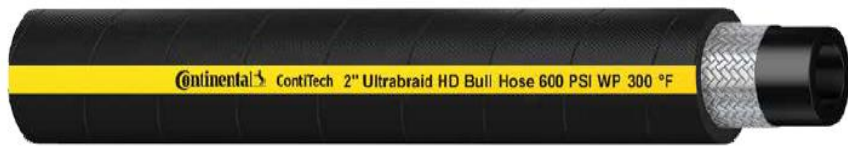




Industrial Fluid Solutions Newsletter

May/June 2018



The Ultrabraid® Bull Hose is part of our Air & Multipurpose Heavy-Duty product line, designed for heavy duty air applications and ideal for hot air compressors on constructions sites. Added to our product line-up to provide a higher temperature rating than we previously offered for heavy duty applications while also filling a gap between the Super Ortac® and the Steel Air in pressure rating. The Ultrabraid Bull Hose has a high tensile steel wire braided construction and is engineered to maintain mild oil resistance and high temperature & pressure durability in the most extreme conditions. The 2" size is officially launched, [click here](#) to link to the spec sheet for this new hose.

The Dinga Water-Saving Nozzle – Build for Longevity of Service



The robust design has a long service life with its brass/stainless steel materials. Ideal for caustic solutions and acids, this nozzle is also protecting against shock, heat, & cold with its rubber external body to ensure that it holds up in the most extreme applications. Rated to 363 PSI & 6.6 gallons/minute to make any professional application easy. To learn more, [click here to download spec sheet](#)

Did you know that we have over 40 **#didyouknow Hose Tips** added to the Conti Fluid Solutions website under the “What’s New” tab. The tips are a great resource of information. All are short 1-page tips on a ContiTech Industrial or Hydraulic Hose product. Ideal for use as talking points with customers. To learn more, log in to the www.contifluidsolutions.com site Today. *If new to the site, click the “Register” button on the login screen to gain access.*



Hydraulic Training Modules are now available on Conti Fluid Solutions

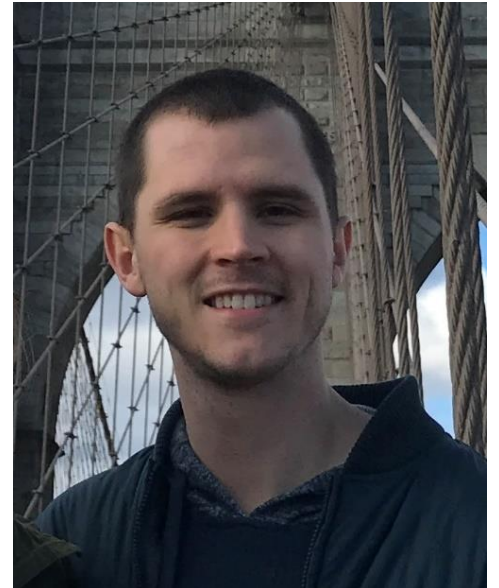
Check out the newest tool on the www.ContiFluidSolutions.com site; Hydraulic Training Modules are downloadable in PowerPoint format for our distributors to use for training. The modules are available today in the Training folder on this site along with the Industrial Hose Training Modules and Equipment Training Videos. Be sure to utilize these resources to educate new-to-hose associates and customers. *If you should have any questions regarding our training material, please contact Randy.Kish@ContiTech.us*

Meet the newest member of the IFS Hydraulic Team

The IFS, Hydraulics team announces the addition of **Zach Christenson** as our new Product Manager for Spiral Wire Hydraulic Hose. Zach is a graduate of the University of Nebraska and has spent the past 6 years in our Norfolk, NE facility as a development engineer. Zach will officially begin his new role July 17 and will relocate to the Fairlawn offices.

Chad Peters will now move exclusively to the role of Hydraulic Channel Manager and will be the main conduit of all communications with the Hydraulic Marketing team. **Steve Davison** will be responsible for product management of Hydraulic Fittings, Thermoplastic Hose, and outside purchased items for Hydraulics.

“My team & I are very excited about these changes and looks forward to further developing our hydraulics business together with our distributor partners” says **Ryan Gocher**, Market Director, Hydraulics.



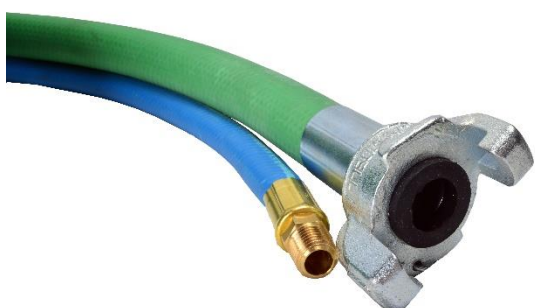
The shipment of the first NEW CrimpIQ Crimper Controllers is Celebrated

The first 2 crimpers with the New CrimpIQ™ Controller were shipped to ContiTech INH Distributors this month. Launched at NAHAD in late April, the Crimp IQ Controller is designed to provide remote maintenance and updates. This is a fully managed cloud-based solution, which will be fully connected and integrated across all your devices.



An IT department nor a computer pro is needed to use the software. This is the next step for Continental, our distributors, and customers to become true system and solution partners for hose assembly services. The new user-friendly, reliable CrimpIQ™ Controller is available on the PC200 on up production crimpers. See our [Launch Video](#) on YouTube and [download our CrimpIQ brochure](#).

IFS Welcomes **Nicole Kostelnick** to Industrial Hose Marketing as a Product Manager for our PVC hose. Nicole comes to the department with over 6 years' experience with the company as a development engineer for PVC hoses and compounding for PTG, Hose, & Air Springs. She is a graduate of Iowa State University where she earned her BS in Chemical Engineering. Please join us in welcoming Nicole to the IFS Team and feel free to reach her directly for your PVC hose questions at 330.664.7331 (Nicole.Kostelnick@ContiTech.us)



The NEW AquaHammer Dual Air/Water Jackhammer Factory Assemblies are crimped with high-quality universal couplings and MNPT fittings. Designed for silica dust suppression to help contractors meet OSHA Respirable Crystalline Silica Standard. This is a brand-new product and totally unique to our industrial hose line. AquaHammer promotes environmental friendly, safe working conditions.

Manufactured and fabricated in house for a guaranteed 4:1 safety factor with compounds designed specifically for air and water in construction applications. With a spiral built design, it allows for a lightweight, easy to handle and flexible assembly. The 3/4" (air), 3/8" (water) is officially launched. To download the [Spec Sheet click here](#)



The **PVC Expansion** to be 100% completed in July. *“We are very pleased with the expansion project to modernize our PVC equipment and processes and move them into a new facility in our Mount Pleasant, Iowa production plant”* says Karina Robinson, IFS Market Director Industrial Hose.

“This expansion will give us 60% more capacity to service our customers PVC hose demands. In the weeks to come, please look for future announcements with an updated PVC Brochure, Sample Kit, and an PVC Capabilities Overview as we prepare for a relaunch of our PVC Products” adds Robinson.

If you should have any specific concerns on PVC deliveries and orders during the final transition process, please reach out to your local sales person or our Customer Service Department for assistance.

Continental is very pleased to host a **STAR Hose Trakker Overview Webinar** with our partner, **Info-Chip**. Joining us in the webinar is Tom Bamford, Partner with Info-Chip.

Learn how Hose Trakker is much more than a database for storing hose life cycle information. This webinar reviews the importance of the Hose Trakker to the STAR Program. Whether you are a STAR Distributor or not, this webinar is ideal for those interested in learning more how hose tracking can benefit your company and your end users.

To join this 30-minute webinar, [Link here for the STAR Hose Trakker Overview Webinar](#)

