



# Industrial Fluid Solutions Newsletter

April 2018

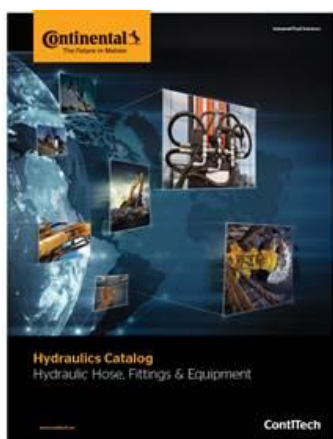
## Continental introduces intelligent, cloud-based crimper controller for hydraulic & industrial hose markets at the 2018 NAHAD Conference



CrimplIQ™ Controller is designed to provide remote maintenance and updates. This is a fully managed cloud-based solution, which will be fully connected and integrated across all your devices. You don't need an IT department or be a computer pro to use our software, period. This is the next step for Continental, our distributors, and customers to become true system and solution partners for hose assembly services. The new user-friendly, reliable CrimplIQ™ Controller will be available on the PC200 on up production crimpers. See our [Launch Video](#) on YouTube and [download our CrimplIQ brochure](#).



The **PVC Expansion in Mount Pleasant, Iowa** is on track for July 2018. We are hitting every major milestone with the completed building expansion along with our new Truplast (suction line) equipment being installed in April. The new Pliovic equipment started to arrive in mid-February. This expansion will give us 60% more capacity to service our customers PVC hose demand.



**New Hydraulic Hard Copy Catalog is here!** We proudly present our completely redesigned catalog for 2018! With a totally new look from cover to cover and even the spine, this catalog contains many new features, products, updates and resources that truly make us "your partner of choice". Also new to the catalog is the expanded front section that provides you with some key updates and development projects we've been working on! New hose lay lines and branding strategy, new Crimper Controller (CrimplIQ™), new low temp hose, R2G program! Available today through [GBS collateral website](#) or [download a pdf copy here](#).

## The **NEW AquaHammer Dual Air/Water Jackhammer Factory Assemblies** are crimped with high-quality universal



couplings and MNPT fittings. Designed for silica dust suppression to help contractors meet OSHA Respirable Crystalline Silica Standard. This is a brand-new product and totally unique to our industrial hose line. AquaHammer promotes environmental friendly, safe working conditions.

Manufactured and fabricated in house for a guaranteed 4:1 safety factor with compounds designed specifically for air and water in construction applications. With a spiral built design, it allows for a lightweight, easy to handle and flexible assembly. The 3/4" (air), 3/8" (water) is officially launched. To download the [Spec Sheet click here](#) and [click here to see the webinar recording](#).



**The Ultrabraid® Bull Hose** is part of our Air & Multipurpose Heavy-Duty product line, designed for heavy duty air applications and ideal for hot air compressors on constructions sites. Added to our product line-up

to provide a higher temperature rating than we previously offered for heavy duty applications while also filling a gap between the Super Ortac® and the Steel Air in pressure rating. The Ultrabraid® Bull Hose has a high tensile steel wire braided construction and is engineered to maintain mild oil resistance and high temperature & pressure durability in the most extreme conditions. The 2" size is officially launched, to listen to the launch [webinar click here](#).

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### IFS North America Inventory Update



All N.A. hose plants are running 24/7 and have optimized output since 2017. Therefore, we have full capacity with no constraints within our N.A. hose manufacturing plants. While our plants have optimized output, we are still experiencing delays in receiving of our hose products due to market demand and space constraints. On May 15th, we will start shipping from our newly leased 48,000 ft. warehouse facility in Moberly, MO which will eliminate the current space issues. Until then, larger pallet sized orders will ship direct from the plant into Moberly to accelerate shipping times.

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