



Industrial Fluid Solutions Newsletter

March 2018

STAR Training Announcement



ContiTech is very pleased to announce **Industrial Hose STAR Training May 22 – 24, 2018 in Granby, Quebec**. Back by popular demand, STAR Training includes 2.5 days of our exclusive curriculum and is designed to deliver *ADVANCED* training to management, sales, and operations distributor associates eager to take their business to the next level.

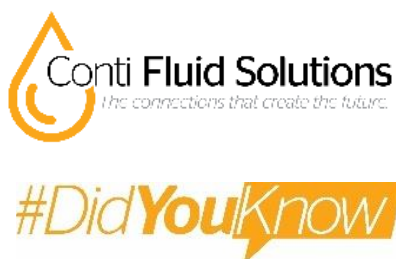
Training will be conducted by ContiTech Hose Development & Product Managers, along with instruction from **Campbell Fittings** and **InfoChip** (Hose Trakker). In addition, special guest presenter **Rich Lucia** will cover **“Selling in the Now”**. *This program is ideal for seasoned professionals who want to leverage the competitive edge of STAR to separate their company from our competitors.* [See attached announcement and register today.](#)

The Future is Fluid, Welcome to the Technology Superhighway



Please visit our hospitality event at the annual **NAHAD Conference**, Sunday April 29th at 6:30 PM at the JW Marriott, Marco Island, FL in the Pavilion. Be sure to be on hand for our **Big Reveal** in technology advancement and meet our business leaders and sales & marketing managers. And please stop by our booth at the *Showcase of Hose*, to see our newest hose products and equipment and to learn more about our Big Reveal!

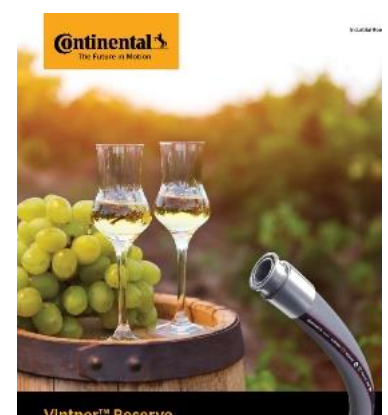
New #didyouknow's added to Conti Fluid Solutions Site



Each week a new hose tip is added to the **#didyouknow** section which is located under the **What's New** tab of the new Conti Fluid Solutions site. #didyouknow is a collection of useful tips that cover both industrial hose and hydraulics. The site retains all past posts, so be sure to check out this site for the newest tips. [Click here to access the CFS site.](#)

ContiTech adds Vintner Reserve for Beverage Hose Offering

The **Vintner Reserve** transfer hose is easy to clean and lightweight; as well as crush & kink resistant. This new hose, available in 1" to 3" ID's, is primarily used for liquid transfer in wineries, breweries and for beverage production applications. Its Chlorobutyl tube will not impact taste or odor, is FDA/USDA compliant, and conforms to 3-A Sanitary Standard 18-03. ContiTech Crimp Specifications are now available with Dixon Sanitary Fittings. [Click here for complete specifications.](#)



Industrial Hose Beverage Crimp Manual is Now Available



No longer need to search for crimp specs, ContiTech and Dixon Fittings have partnered to create & verify crimp specifications for ContiTech Beverage Hoses with Dixon SS Sanitary Fitting and Ferrules. This manual includes assembly instructions with crimp specifications for ContiTech beverage hoses from the Extremeflex Beverage to the newest Vintner Reserve. Download the *NEW* Industrial Hose Beverage Hose Crimp Manual today ([Click Here](#)). Also available, see the 1-page guide on “How to use the new Beverage Manual”, [download here](#)

Hydraulic S4 to B2 Fitting Name Change

In March 2018, a rolling change to production began which changes the S4-20/24/32 **name** to B2-20/24/32 one-piece bite to wire fittings.

- No Dimensional changes to fittings or Crimp Specs (only name change)

Old Nomenclature

New Nomenclature

S4-xxxx-20yy

B2-xxxx-20yy

S4-xxxx-24yy

B2-xxxx-24yy

S4-xxxx-32yy

B2-xxxx-32yy

- The ContiTech MyCrimp Spec App was updated and a new hydraulic Crimp Chart (V42) was released which reflects these changes. To download the newest Hydraulic Crimp Spec tables (V42), [click here](#).

