



# Industrial Fluid Solutions Newsletter

February 2018

## STAR Training Announcement

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ContiTech is very pleased to announce **Industrial Hose STAR Training May 22 – 24, 2018 in Granby, Quebec.** Back by popular demand, STAR Training includes 2.5 days of our exclusive curriculum and is designed to deliver *ADVANCED* training to management, sales, and operations distributor associates eager to take their business to the next level.

Training will be conducted by ContiTech Hose Development & Product Managers, along with instruction from **Campbell Fittings** and **InfoChip** (Hose Trakker). In addition, special guest presenter **Rich Lucia** will cover **“Selling in the Now”**. *This program is ideal for seasoned professionals who want to leverage the competitive edge of STAR to separate their company from our competitors.* [See attached announcement and register today.](#)

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## New updates to the ContiFluid Solutions Extranet Website



See our added **#didyouknow** section under the **What's New** tab of the new ContiFluid Solutions site. #didyouknow is a collection of useful tips that cover both industrial hose and hydraulics. A new tip is added each week and the site retains all past posts, so be sure to check out this site for new tips each week. [Click here to access the CFS site.](#)

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## Updated INH Crimp Assembly Manual

Our IFS Industrial Hose group has updated the Crimp Assembly Manual. This updates includes the addition of New Infinity Chemical hose, reformatting of tables in the Insta-Lock Ferrule / Sleeve to include new information, as well changes to a dimensions on Chart 3 on page 19. [To download the updated manual, click here.](#)

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### Hydraulics S4 to B2 Fitting Name Change

Beginning March 1, 2018, A rolling change to production will change the S4-20/24/32 name to B2-20/24/32.

- No Dimensional changes to fittings or Crimp Specs (only name change)

<u>Old Nomenclature</u>	<u>New Nomenclature</u>
S4-xxxx-20yy	B2-xxxx-20yy
S4-xxxx-24yy	B2-xxxx-24yy
S4-xxxx-32yy	B2-xxxx-32yy



- The ContiTech MyCrimp Spec App & V42 Crimp Chart updates are in the works to reflect the name change.

### Redesigned Paladin Drop Hoses with Improved flexibility & lighter weight



We are pleased to give you some new ammunition when fighting against Kanaflex ST 120 LT in the drop hose market. Our colleagues at Granby have redesigned the hose to make it lighter and more flexible...what more can you ask from a drop hose?

It has all the advantages of a PVC hose like flexibility in low temperature and good for biodiesel while maintaining the premium characteristics of rubber. This new construction will give us extra legroom to go more aggressive against competition! [Click here to download the new spec sheet](#)

This will be a running change, so all part numbers remain the same. New production has started, and inventory is being put in place. We have also updated the [INH Assembly Manual](#) with new crimp specs. It was recently posted on Chatter.

### Expanded offering of XR16SC – Large Bore Sizes are on the way

Hydraulics' is pleased to announce the expansion of the popular **XR16SC** with the design and manufacturing of the -20, -24, -32 large bore diameters being completed. The 3 larger diameter sizes will be available this Spring and will round out the XR16SC family.

As a reminder – this is our “Go To” hose family to replace most 2-wire applications.

*Benefits include: Higher Working Pressures & X Life Abrasion Resistant Cover, all at a competitive price for our customers.*



### Constant Pressure Spiral Hydraulic Hose is Available in Stock Today



The Benefits include:

- 4 Constant Pressure Spiral families: XCP3S, XCP4S, XCP5S, XCP6S
- Bend radius up to 1/2 that of SAE
- Flame Resistant MSHA compliant cover
- Extra abrasion resistance with Extended Life *now called X Life™*
- Color-coded pressure range system for easy identification